

# FULFILLING THE PROMISE OF DIGITAL TEXTBOOKS

How shifting to digital can lower costs for students and increase accessibility and engagement.



Presented by

**THUZE**<sup>™</sup>

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# OUR PANEL OF EXPERTS



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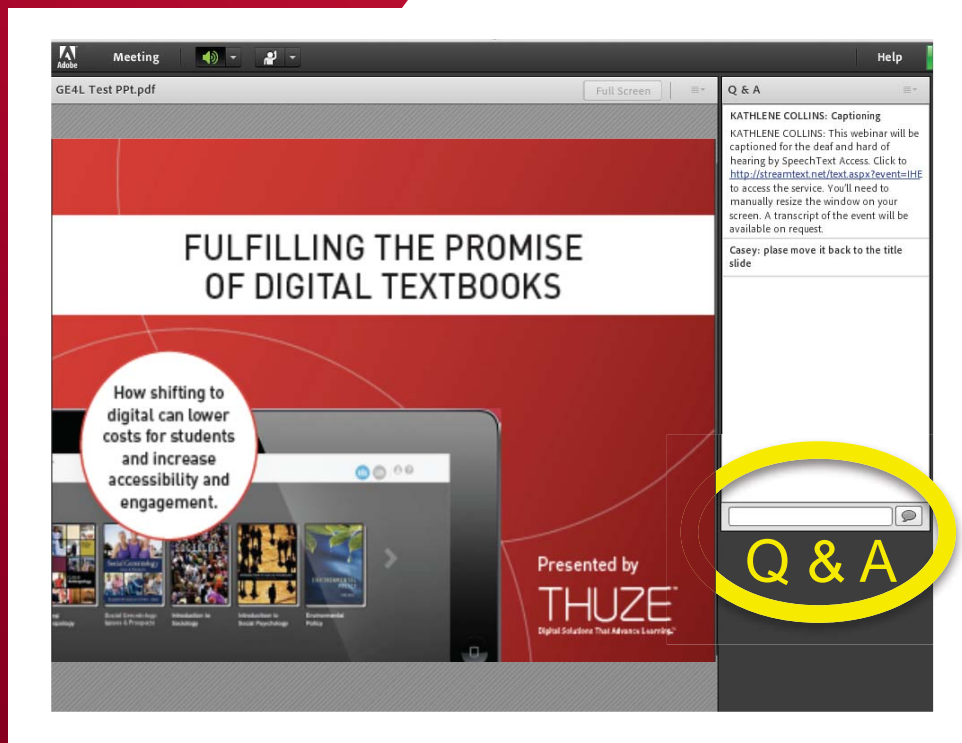


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# BEFORE WE BEGIN



- We are using Adobe Connect. Please enter questions in the text field at the bottom of the Q&A window.
- We will not use the “raise your hand” feature.
- We are recording the webinar; the archive and slides will be available later today.

A person wearing a pink t-shirt is holding a large stack of books. The books are of various colors, including brown, black, and white. The background shows a library with bookshelves filled with books. A red circular graphic is overlaid on the left side of the image, containing the text "THE PROBLEM".

**THE  
PROBLEM**

Class of 2013 shares its thoughts on student debt in a new Fidelity study

70% of this year's graduating class is leaving college with debt

2013

50% are surprised by how much debt they accumulated

57% think they could have saved more to cut debt

Graduates with debt average \$35,200

56% think it will take 7 years or more to pay off their debt

39% would have made different choices had they known more

**CAP AND FROWN:  
GRADS FACE COLLEGE DEBT**

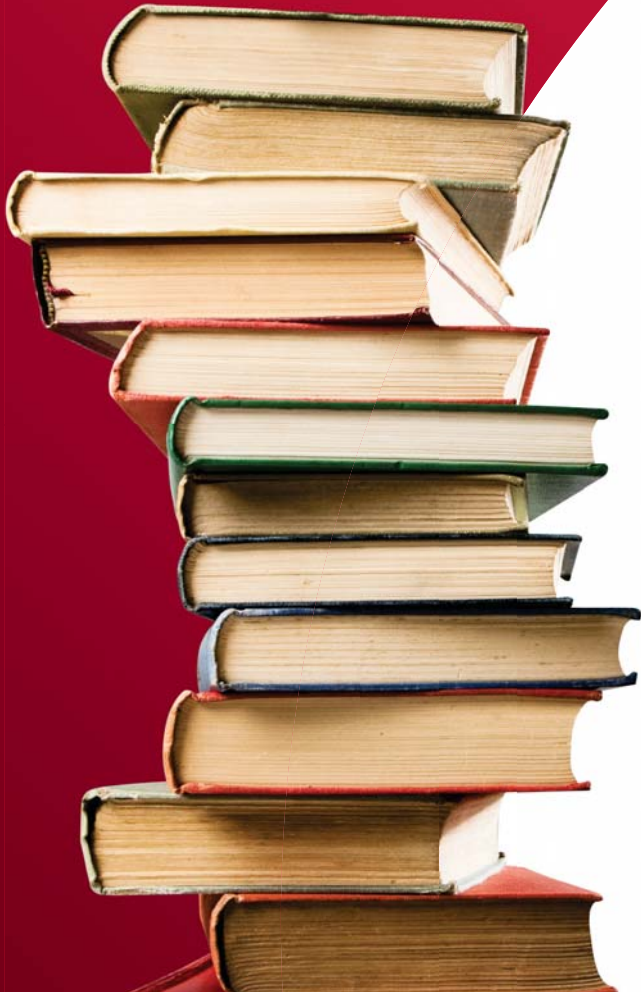
59% say they chose a major in order to have better job opportunities

Source: Fidelity Investments

Fidelity Investments' *Cost-Conscious College Graduates Study* examines how the cost of college and resulting student debt levels have affected the choices and future financial outlook of the college classes of 2011, 2012, and 2013. An online survey among a national sample of 750 college graduates was conducted by ORC International, an independent research firm, from April 3-15, 2013. Of the total sample surveyed, 352 students are graduating in 2013 and 398 graduated in 2011 and 2012. The results of Fidelity's *Cost-Conscious College Graduates Study* may not be representative of all students meeting the same criteria as those surveyed for this study.

Fidelity Brokerage Services LLC, Member NYSE, SIPC, 900 Salem Street, Smithfield, RI 02917 650507.1.0

# RISING COSTS OF TEXTBOOKS



- Why are textbooks so expensive?
- What does an average college textbook cost?
- What does an average textbook cost to manufacture?
- What technology may have the most profound positive effect on teaching/learning and reducing the cost of education?

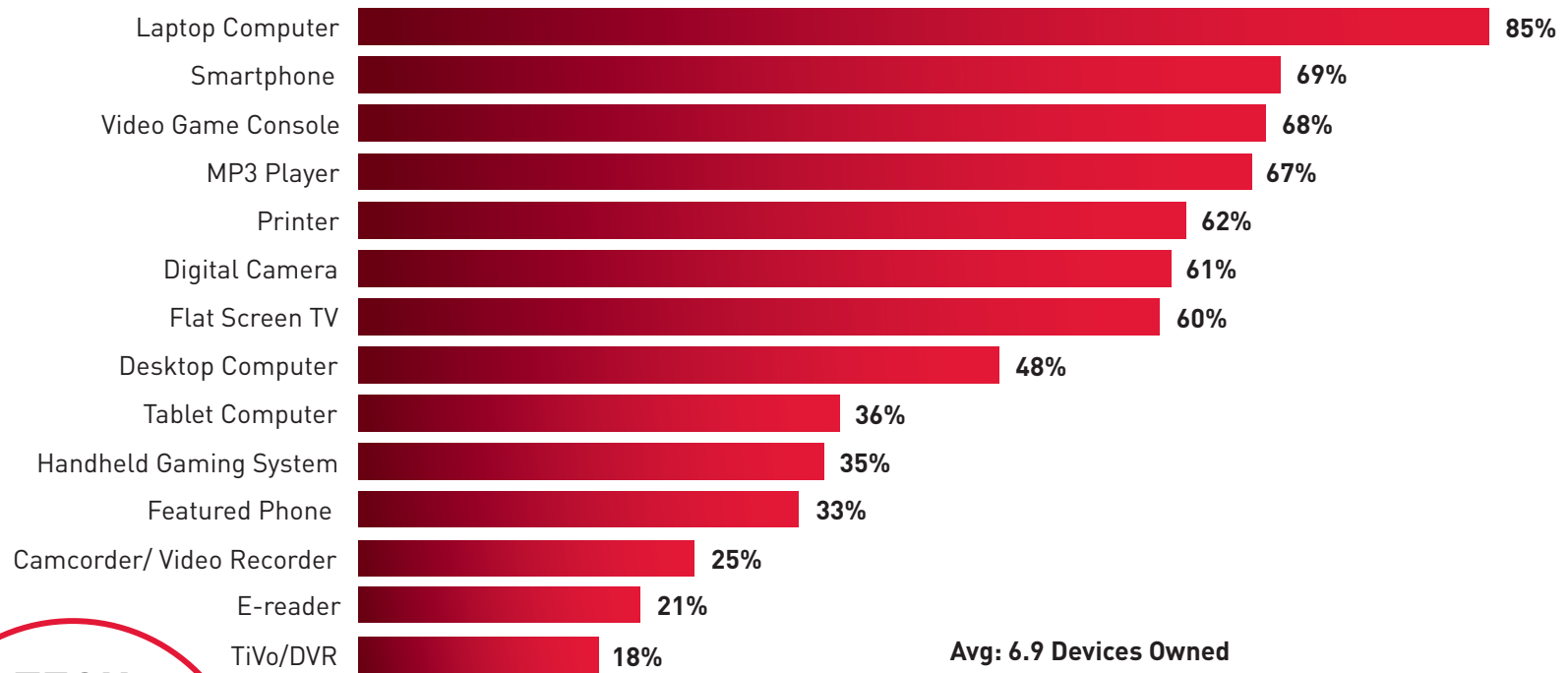
# WHAT STUDENTS LIKE ABOUT eTEXTS



- Reduces cost to students by 75%
- No long lines, no searching for texts access anywhere
- Single sign-on
- Online and offline access
- Q&A via eText with professor
- Options for note sharing
- Not 30+ pounds of books
- Multiple print options
- Ease of use and intuitive



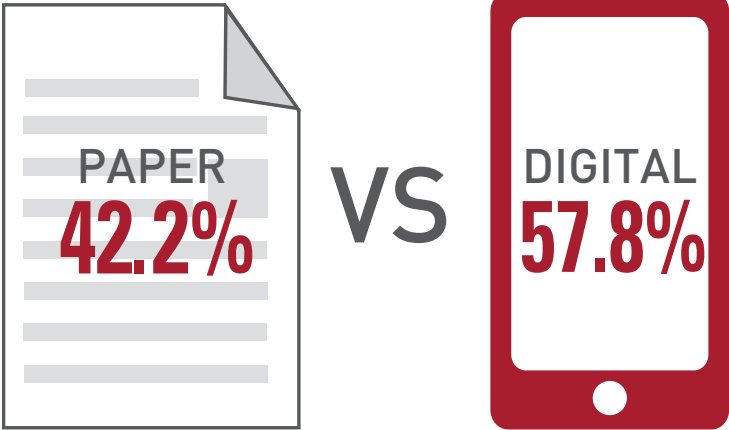
## June 2013



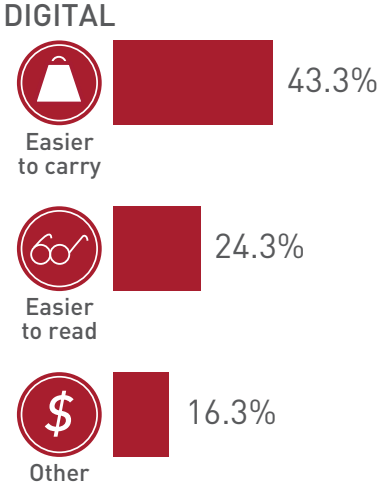
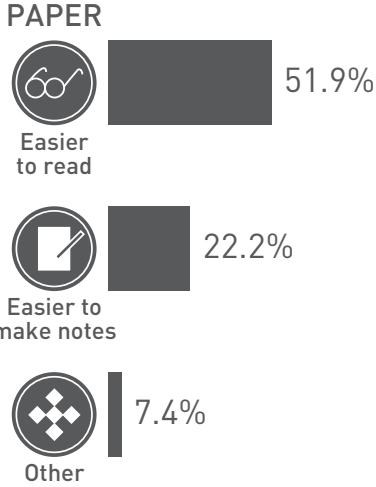
**TECH  
DEVICES  
OWNED BY  
COLLEGE  
STUDENTS**

Source: According to the 2013 re:fuel College Explorer study conducted by Crux Research

# DO STUDENTS PREFER PRINT OR DIGITAL?



## WHY? *(Top 3 reasons)*



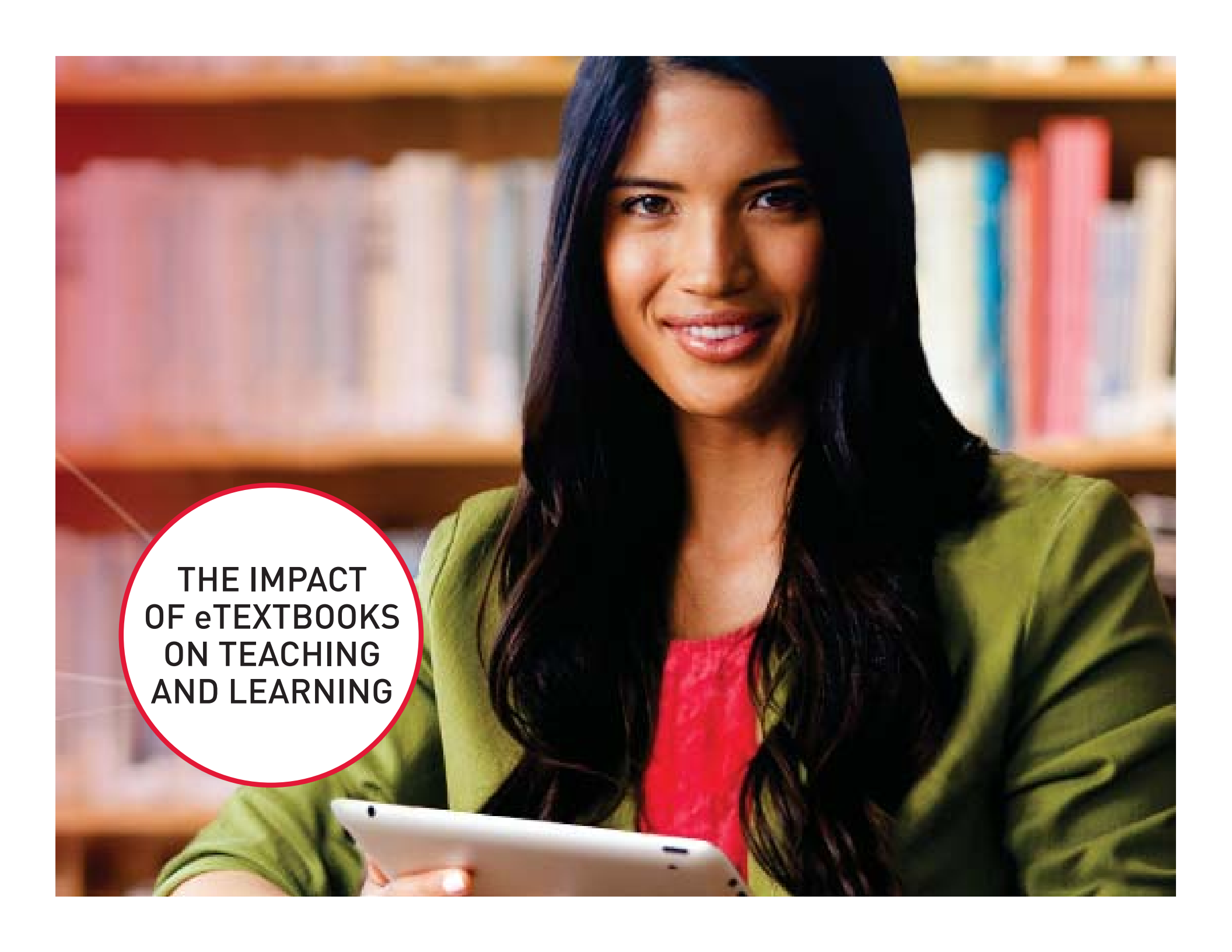
*Sample:  
2,164  
U.S. college  
students*

Source: Based on 2012 Bookboon Survey

# WHAT FACULTY LIKE ABOUT eTEXTS

UP TO  
**75% COST  
REDUCTION**  
FOR THEIR  
STUDENTS

- Day 1 access for their students
- Single platform, all content sources
- Up to 75% cost reduction for their students
- Content engagement analytics
- 2-way communications
- Can be used over many terms and sections
- Intuitive experience
- More than an eReader: an aggregator, reader, learning, and analytics platform



**THE IMPACT  
OF eTEXTBOOKS  
ON TEACHING  
AND LEARNING**

# THE IMPACT OF eTEXTBOOKS ON TEACHING AND LEARNING – *Professor Comments*

- Appreciating professional best practices with pre-tests and post-tests
- Active class discussions
- Embedded websites, scenarios, study tools, etc.
- Projection for full class viewing and discussion
- Group work with iPads and computers
- UDL (Universal Design for Learning) modeled at the college level
- Paper, “Technology Use in the Educational Setting”
- An “old dog” or “veteran teacher” can learn new tricks

## PRE- AND POST-KNOWLEDGE CHECKS

**Knowledge Check**

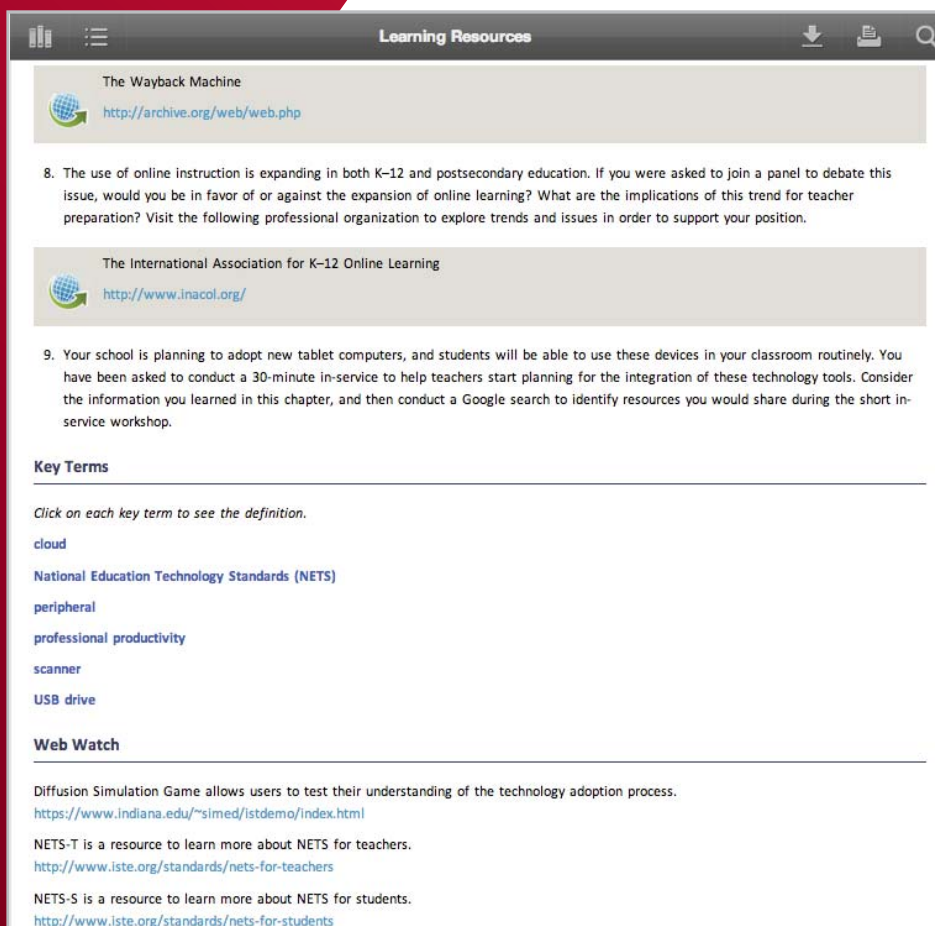
Take the assessments and use the results to help guide your study and review of course material. Results for these tests will not affect your course grade.

**Ch 1: Diverse Students and Academic Performance**

PreTest	PostTest
<b>40%</b>	<b>100%</b>
<a href="#">Review Results</a> Review your pre-test results for recommended sections to study.	<a href="#">Review Results</a> Review your post-test results for recommended sections to study. <a href="#">Retake Test</a>
	<a href="#">Review Guide</a>

# THE IMPACT OF eTEXTBOOKS ON TEACHING AND LEARNING

*Professor Comments*



The screenshot shows a web browser window titled "Learning Resources". The address bar displays "http://archive.org/web/web.php". The page content includes two numbered items:

8. The use of online instruction is expanding in both K–12 and postsecondary education. If you were asked to join a panel to debate this issue, would you be in favor of or against the expansion of online learning? What are the implications of this trend for teacher preparation? Visit the following professional organization to explore trends and issues in order to support your position.

The International Association for K–12 Online Learning  
<http://www.inacol.org/>

9. Your school is planning to adopt new tablet computers, and students will be able to use these devices in your classroom routinely. You have been asked to conduct a 30-minute in-service to help teachers start planning for the integration of these technology tools. Consider the information you learned in this chapter, and then conduct a Google search to identify resources you would share during the short in-service workshop.

**Key Terms**

*Click on each key term to see the definition.*

- cloud
- National Education Technology Standards (NETS)
- peripheral
- professional productivity
- scanner
- USB drive

**Web Watch**

Diffusion Simulation Game allows users to test their understanding of the technology adoption process.  
<https://www.indiana.edu/~simed/istdemo/index.html>

NETS-T is a resource to learn more about NETS for teachers.  
<http://www.iste.org/standards/nets-for-teachers>

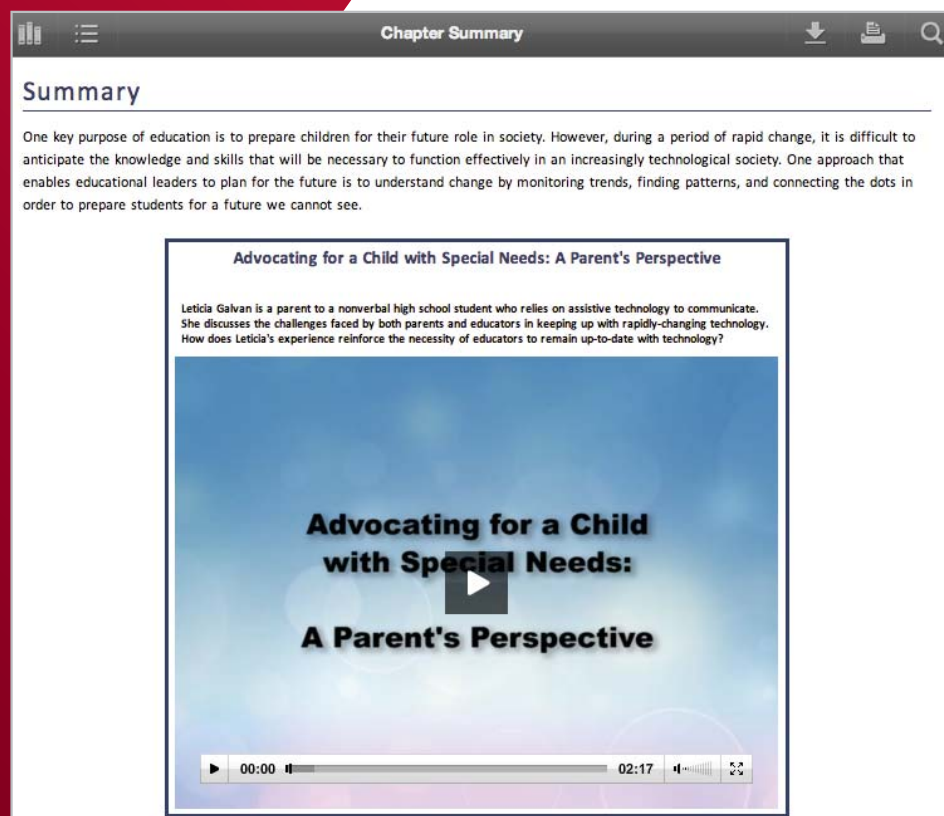
NETS-S is a resource to learn more about NETS for students.  
<http://www.iste.org/standards/nets-for-students>

The eTextbook met the learning styles of all students.

For the highly motivated college student, the eTextbook provided an array of opportunities to delve deeper into topics of interest.

# THE IMPACT OF eTEXTBOOKS ON TEACHING AND LEARNING

*Professor Comments*



The screenshot displays a web browser window with a dark header bar. On the left, there are navigation icons (a list icon and a search icon). The header text reads "Chapter Summary". On the right side of the header, there are icons for downloading, printing, and searching. Below the header, the page title is "Summary". A paragraph of text follows: "One key purpose of education is to prepare children for their future role in society. However, during a period of rapid change, it is difficult to anticipate the knowledge and skills that will be necessary to function effectively in an increasingly technological society. One approach that enables educational leaders to plan for the future is to understand change by monitoring trends, finding patterns, and connecting the dots in order to prepare students for a future we cannot see."

Below the text is a video player. The video title is "Advocating for a Child with Special Needs: A Parent's Perspective". The video description reads: "Leticia Galvan is a parent to a nonverbal high school student who relies on assistive technology to communicate. She discusses the challenges faced by both parents and educators in keeping up with rapidly-changing technology. How does Leticia's experience reinforce the necessity of educators to remain up-to-date with technology?". The video player shows a play button in the center and a progress bar at the bottom with a timestamp of 00:00 and a total duration of 02:17.

For the college students with learning disabilities, the eTextbook provided opportunities for them to access their preferred learning mode.

# THE IMPACT OF eTEXTBOOKS ON TEACHING AND LEARNING

## *College Students' Comments*



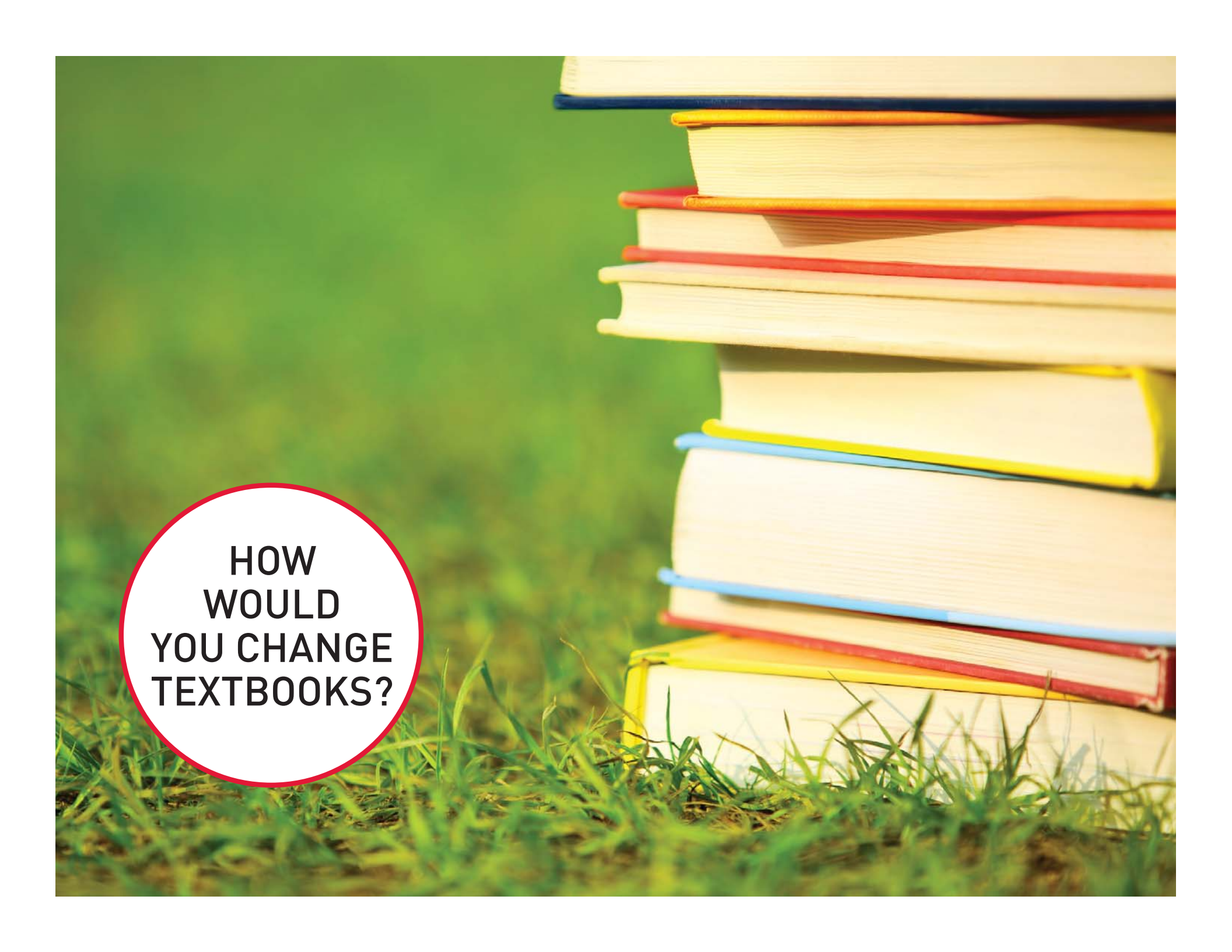
- “I liked how the text can be read aloud to you. It is great for diverse learners.”
- “I appreciated being able to print the text.”
- “I loved the eText and being able to access it on my iPad. It also stopped me from focusing on the number of pages I had to read because there were no page numbers.”
- “Having it on my laptop was so much easier than carrying a textbook!”



# THE IMPACT OF eTEXTBOOKS ON TEACHING AND LEARNING

## *College Students' Comments*

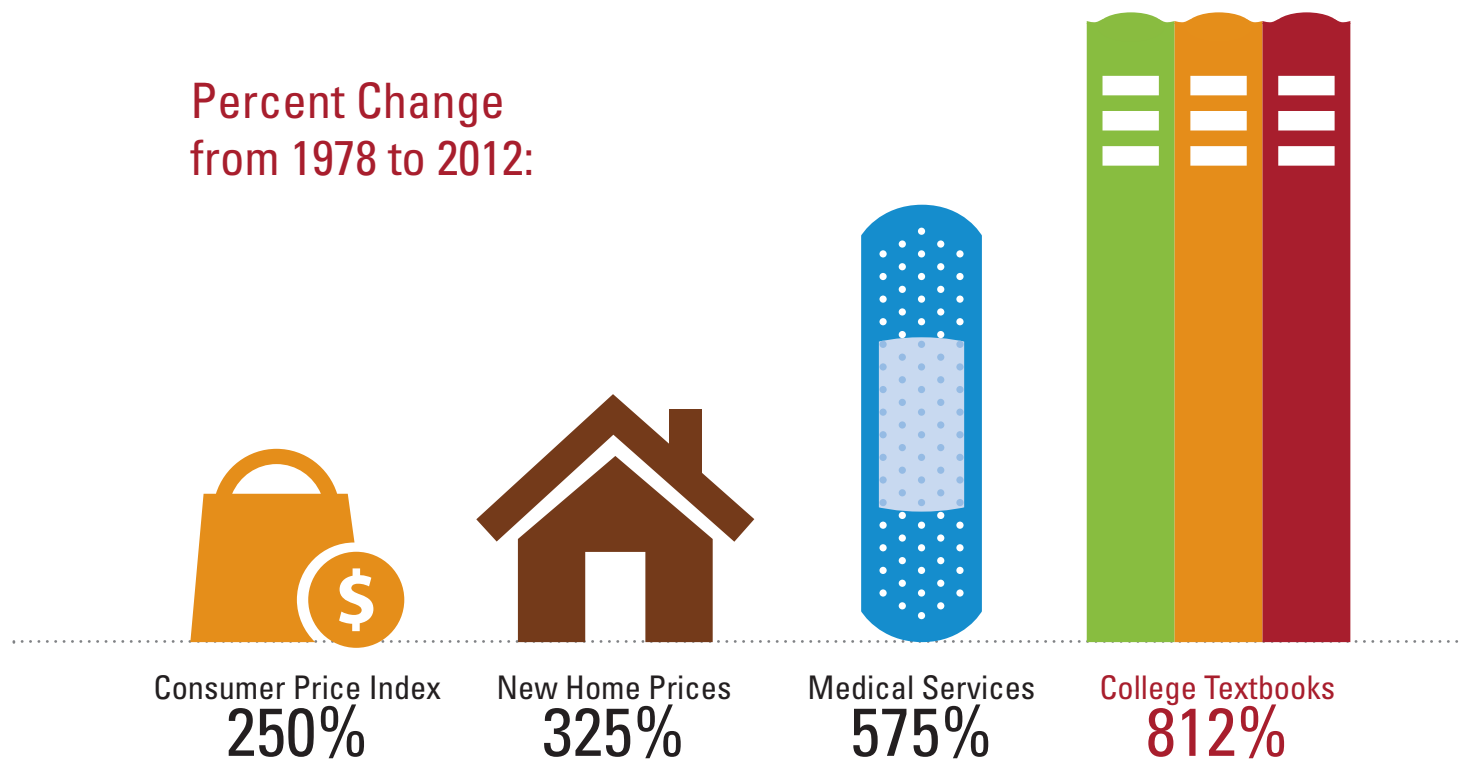
- When asked if the students would recommend using Dr. Edyburn's eTextbook, one student replied, "Yes, yes, yes. The text was so useful and thorough. It is a great resource that I will use again."
- Finally, another student commented that, "It has a lot of good resources that I can see myself using in my classroom."

A stack of approximately ten textbooks with various colored spines (blue, yellow, red, light blue) is positioned on the right side of the image. The books are resting on a patch of green grass. The background is a soft, out-of-focus green field. In the lower-left quadrant, there is a white circular graphic with a red border containing the text.

**HOW  
WOULD  
YOU CHANGE  
TEXTBOOKS?**

# COLLEGE TEXTBOOK PRICES HAVE RISEN MORE THAN 3X THE AMOUNT OF THE AVERAGE INCREASE FOR ALL GOODS AND SERVICES.

Percent Change  
from 1978 to 2012:



Sources: BLS, Census Bureau  
Eightegrity for Thuze™

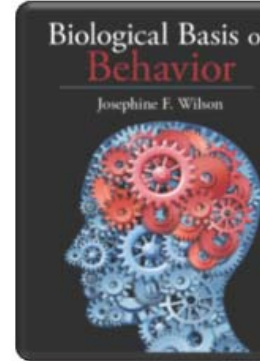
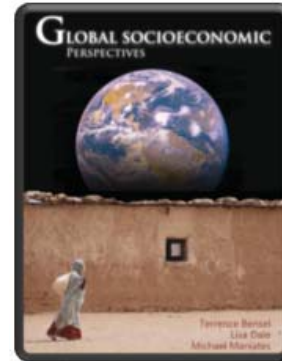
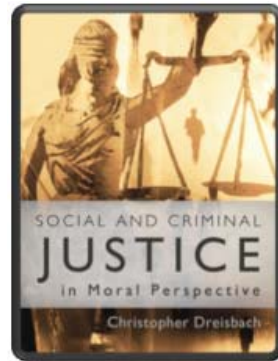
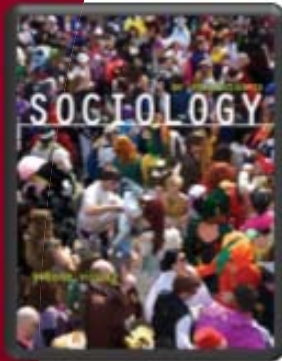
# WHAT IS THUZE?



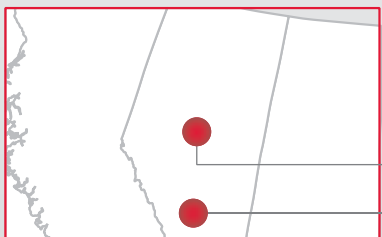
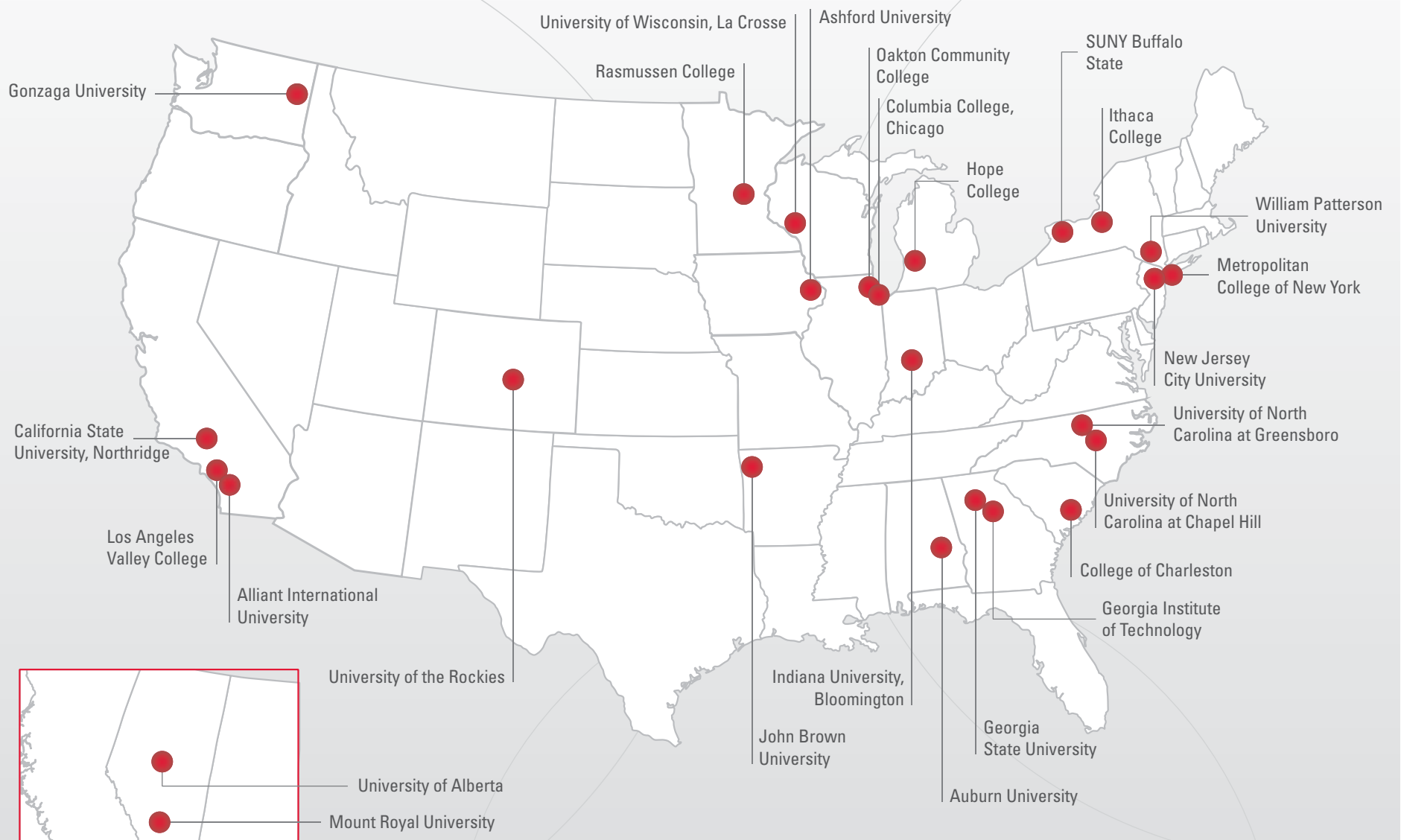
- A catalog of over 100 eTextbooks designed, from the start, for digital use; available via web, mobile, and print.
- An editorial development team that can modify texts or create new content to spec.
- An eTextbook platform, branded to your institution, that supports web and tablets, and that can power distribution of OER content.
- A disruptive approach to creating and licensing high-quality educational content, whether licensing-driven, revenue share, or student-purchased.

# THUZE TITLES

- General Education: 50+ Titles
- Business and Economics: 20+ Titles
- Education: 15+ Titles
- Criminal Justice: 10+ Titles
- Healthcare Administration: 10+ Titles



# FACULTY / INSTITUTIONS USING THUZE™ eTEXTBOOKS IN 2013



INSTITUTIONS IN ALBERTA, CANADA

# PURCHASE OPTIONS: FLEXIBLE AND STUDENT-FOCUSED

DIRECT TO STUDENTS	INSTITUTIONAL LICENSING	PILOT LIBRARY LICENSE
\$35 per title Audio book optional	Volume discounts OR Unlimited license to one or more titles	Unlimited use of all 100+ titles

## PARTNERS

CourseLoad  
CourseSmart  
VitalSource

# A DISRUPTIVE FORCE IN PUBLISHING

## NON-PROFIT PILOT LICENSE

- 12-month pilot. Fee based on total enrollment (or individual college).
- Unlimited use of 100+ eTextbooks.
- EPS access.
- Content accessible via Thuze (web & tablet).
- LTI integration with LMS for deep linking of content.
- Additional integration/development work may incur additional costs.

FTE	< 2,500	2,501–5,000	5,001–10,000	10,001–15,000	15,001–30,000	30,000+
TOTAL LICENSE FEE	\$7,400	\$9,400	\$13,400	\$16,400	\$19,400	\$24,400

## PILOT PROGRAM

Traditional, campus-based institutions can license the entire Thuze eTextbook catalog, including the Thuze platform, for one fixed fee.



# CURRENT ISSUES & SOLUTIONS— eTEXT

- Hardware
- Content
- Connectivity / access
- Platform software
- Cost
- Functionality
- Accessibility
- Evaluation / piloting / adoption
- National initiatives

# RESOURCES — CONTACT INFORMATION

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